



“Estudo de viabilidade técnico-econômica de aplicações estacionária de célula a combustível no Brasil”

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Diretor Electrocell

Coordenador ABNT - CB67 - Tecnologia do Hidrogênio e Células a combustível

Hidrogênio e o Futuro Energético Sustentável do Estado do Ceará - 15-16 março de 2011

Nossa História



Fundação: 12 anos

Colaboradores:

- 16 (sendo 6 doutores, 2 mestres, 4 eng., técnicos, químico e adm)

Equipe e Empresa especializada em:

- Células a combustível (15 anos experiência),
- Baterias, (25 anos experiência),
- Tratamento de superfície e corrosão (50 anos experiência),
- Energia (30 anos experiência),
- Desenvolvimento de produtos. (40 anos experiência),

Principais parceiros:

- IPEN, IBG, SABÓ, CIETEC.

Localização:

- **Parque tecnológico da USP**

Reconhecimentos:

2001 – SAE – Motor de Relutância

2004 – CNI/Fiesp Meio Ambiente – Fase Estadual

2004 – CNI Meio Ambiente – Fase Nacional

2006 – FGVSP/CES – New Ventures/WRI

Empresa Sustentável

2008 - Selo **ANPEI** de Empresa Inovadora

2009 –Premio Finep de Inovação



Célula a Combustível / Fuel Cell



Economia

- Alta Eficiência (60%)
- Custos decrescentes
- Competitivo com baterias especiais




Meio Ambiente

- Energia limpa
- Sem barulho no seu funcionamento
- Sem emissão de poluentes
- Único resíduo é água pura



Mercado

- Energia estável e de alta qualidade
 - Geração distribuída
- 

Journal "Fuel Cell Today" - October - 2006



Opening doors to fuel cell commercialisation

**Fuel Cell Today Market Survey:
Large Stationary Applications 2006**
Kerry-Ann Adamson, Fuel Cell Today, 2 October 2006

Introduction

Over the last year the Large Stationary¹ sector has moved forward substantially. As we mentioned last year, if the 2008 date for commercialisation that was being talked about during 2005 was serious then we would need to see increased activity in a number of areas. These included manufacturing capability, increased funding for units to go into the field and fundamentally increased interest from commercial adopters.

All of these areas have seen activity. Examples include

- **FuelCell Energy** increased its manufacturing capability by a third,
- **Nuvera** teaming up with **Udhonora** and **Caffaro** targeting Chlorate plants which produce excess hydrogen. By creating a win-win, where the plants use the excess hydrogen to power the fuel cell, not only does the adopter's utilities bills decrease but Nuvera has created a, potentially, large market for its Forza PEM units without the need for additional hydrogen infrastructure.
- Projects with a large increase in MW have been opened for tender (see Funding for more information on this)



FuelCell Energy's new DFCT¹
(picture courtesy of FuelCell Energy)

¹ Fuel Cell Today defines Large Stationary as any unit over 10kW. Units of exactly 10kW are counted in the Small Stationary Survey.



The 1.4 MW UTC fuel cell installation at Garden City, New York
(picture courtesy of UTC)

The other very high profile project that UTC is involved with the Verizon call-switching centre in Garden City, New York. This location is home to 1.4 MW (7 x 200kW units) PAFC power. To date this is the largest such fuel cell project in the world. The units, which have a low sound profile of only 60 dBA, are being run off natural gas or digester gas and are expected to operate in parallel with the grid, under normal operating conditions, or as primary power under grid failure conditions.

Proton Exchange Membrane Fuel Cell (PEMFC)

Electrocell (Brazil) is developing 50 and 5kW EcoGem stationary units for the South American market. The 50kW unit can be run off either natural gas or ethanol and is advertised as being very compact. Electrocell also state that they working on units up to 250kW.



The 50kW EcoGem unit from Electrocell
(picture courtesy of Electrocell)

General Motors (USA) is working with **Dow Chemicals** on a large stationary fuel cell project in Freeport, Texas. This project has been ongoing since 2003, with Phase 1 seeing the testing

of single units. Phase 2 was launched late 2004 with multiple fuel cells in use. If this proves successful, and there appears nothing to the contrary so far, then Phase 3 is slated for launch in 2007. Phase 3 could see up to 400 fuel cells providing a total of 35MW of energy.

Hydrogenics (Canada) is now selling a scalable PEM unit for stationary power. Through its Power Systems subgroup it markets the HyPM XR (shown below). Although the overwhelming majority of its units has so far been sub 10kW this year saw the sale of three 12kW Power Modules to a mobile telecom company in Asia. The units are to be used in a back-up power application. Their proprietary Fuel Cell Power Modules are designed to be rack mountable and include all the parts to operate in the telecoms industry.



The HyPM 65 (kW) and HyPM 10 (kW) units from Hydrogenics
(picture courtesy of Hydrogenics)

Nuvera Fuel Cells (Italy/USA) has interests in a number of different application areas using its PEM technology. As well as large and small stationary it is also developing units for light duty vehicles, trains and forklifts. Its Forza Industrial Power 500kW PEM unit is of relevance to this survey. This unit can be used a building block to create multi-MW units. Nuvera has a different market strategy to many other companies and has teamed up with **Udhonora**, which owns electrochemical plants, to start using the fuel cells in the chlor-alkali market. Within this market it is claimed that large amounts of high-purity hydrogen are released, the equivalent of gas flares in the petrochemical industry. As this hydrogen is essentially a waste product, using it through a fuel cell to generate electricity for the plant is something of a win-win. The first such project was switched on in early July 2006 and will generate 120kW of power. Nuvera claim that 2006 will see the commercial launch of the Forza unit.

[As **Ballard Power Systems** (Canada) have given no indication that since the 2003 trial of the B5 250kW PEM unit any further work on large stationary has been done it has been decided to drop Ballard from this list]

Solid Oxide Fuel Cells (SOFC)

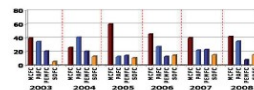


2008 Large Stationary Survey,

Dr. Kerry-Ann Adamson

Fuel Cell Today,
August 2008

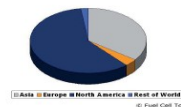
Graph 5: Annual Technology Mix, By Percentage Adopted



Interestingly this is one application where we could see alkaline fuel cells coming back into the frame. AFC Energy has a deal with Akzo Nobel to ship a 50 and a 200 kW unit, contingent on further development. At present the company's technology has been tested for 5000 hours on a number of cells.

If we look at region of the fuel cell stack manufacture, as shown in Graph 6, it is clear that North America is very strong with around two thirds of the current, 2008, market. This market split has been fairly consistent over the past few years and is anticipated to remain so unless companies such as Rolls Royce and Novena, both European companies, decide to manufacture their stacks in Europe and not at their North American plants. At present the Rest of the World category has really only one serious player, ElectroCell (Brazil), which is developing PEM technology for both small and large scale applications; BHEL (India), which is also developing PEM technology, is currently at development scale testing.

Graph 6: Region of Stack Manufacture



It is interesting to note that this application has the highest sensitivity of all the different fuel cell sectors to company / commercial development. At present this application has only ten companies capable of producing stacks for products that are not classed as late stage R&D. Of these ten less than half can be considered commercial and only around three quarters are focusing solely on this sector. Going forward there is another ten or so companies potentially coming on stream in the next five years taking the market up to around 20 companies. With the low number of companies operating in this sector any fall out, in terms of company closure or sell off, has real implications for the growth of the entire market. HydroGen for example, which has had a positive year in terms of its market development with Samsung, has subsequently also had to lay off two thirds of its staff and is in talks to secure short term financing. At the start of FY08 it was expected that within twelve months HydroGen would see the sale and shipment of two, 2MW units to Samsung for use as power plants in Korea. Although this is only two systems this 4 MW represents around 8% of the total installed capacity of 2008 as shown in Graphs 1 and 3. SOFC units are coming increasingly close to market with Phase 1 SECA targets being met. In contrast to this the statement given by Siemens as to why it has put up for sale its SOFC business unit, which was working on MW class fuel cell systems, is that it does not see this business unit making the desired profit targets by 2010. This short time horizon for profitability of a technology that is still in late stage R&D, primarily funded by government money, is not only highly implausible but signalling, we believe, some other reason for Siemens to once again withdraw from fuel cell development.

Economics

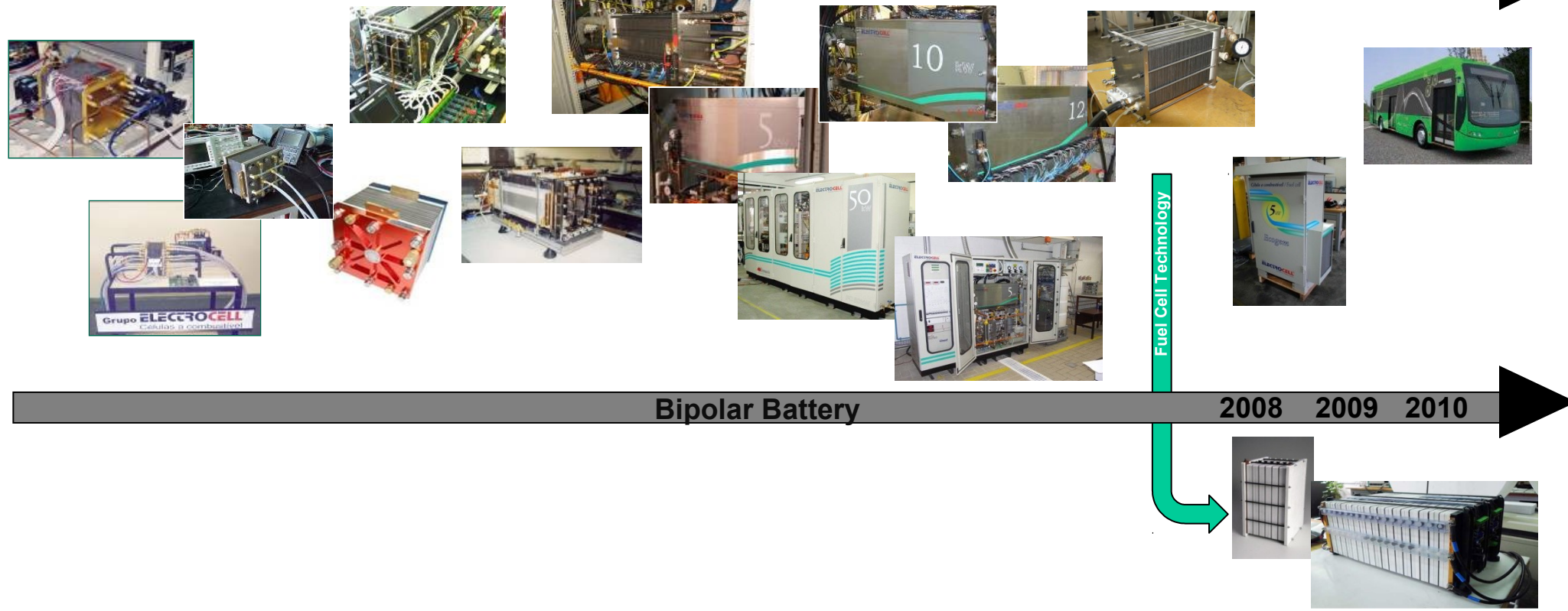
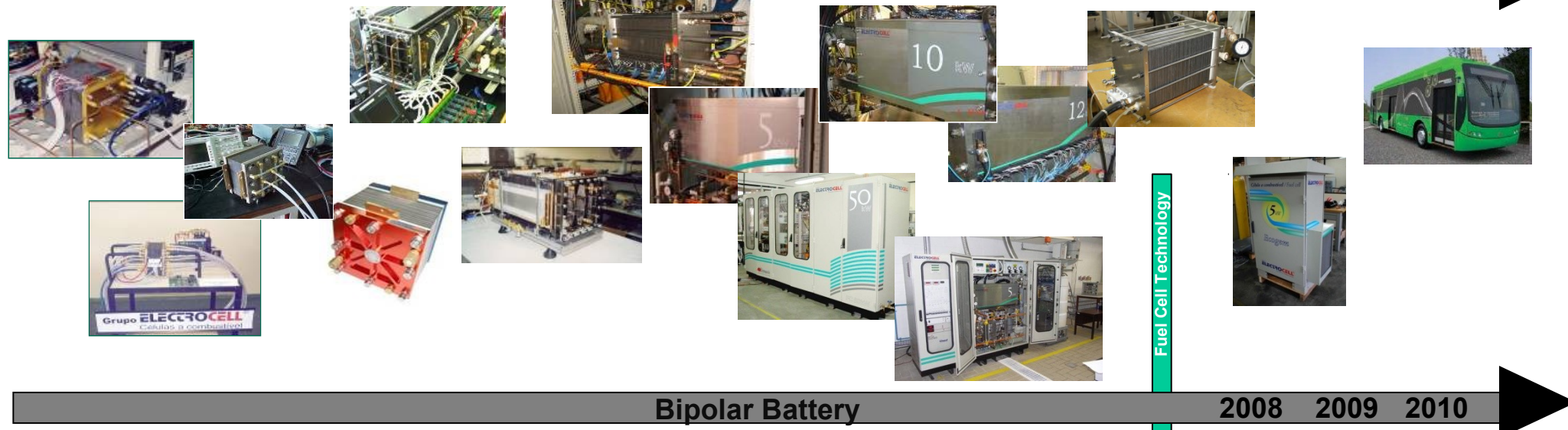
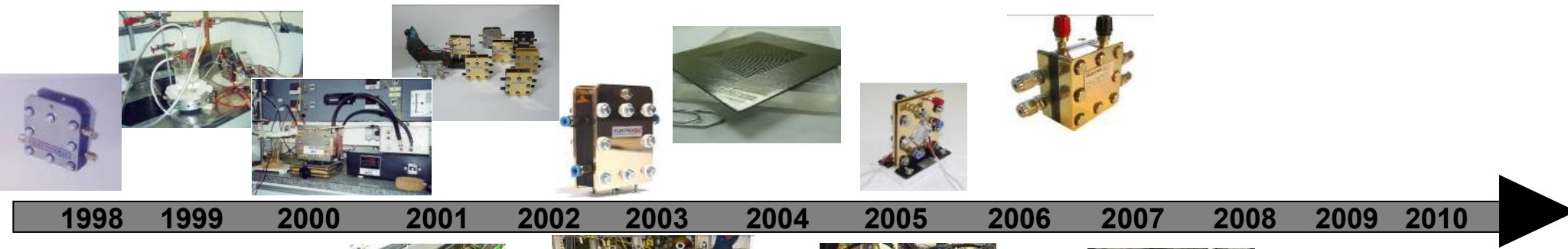
When looking at the cost structure of large stationary fuel cells there are at present realistically only FuelCell Energy and UTC Power who have costs that are not one-off deals.

Next year sees the launch of the 400kW PureCell from UTC Power. The company has provided a clear market signal regarding the unit by forward pricing it at US\$1 million installed cost, or US\$2500 per kW. According to the company's own calculations this brings the unsubsidised electricity price in at US\$12 cents per kWh.

FuelCell Energy is currently reporting electricity prices from its DFC units at US\$15 cents per kWh with a future targeted in-

www.fuelcelltoday.com

Cronograma de desenvolvimento



Produtos para Apoio para Pesquisa

- 8 tipos de Bancadas de testes
- 12 tipos de Células a combustível tipo PEM
- Unidades estacionárias (7^o Geração)
- Sistema de umidificação
- Placas bi-polares
- MEA's
- Sensor de hidrogênio
- Carga dinâmica
- Eletrônica de potência
- Eletrônica de controle
- Sistema de segurança
- Controlador mássico de vazão
- Controlador de temperatura



Unidade Back-up - 50kW PEM Fuel Cell



50kW PEM Stationary Fuel cell

*Remote Energy
Generation*

- Residential
- Office Building
- Back up Energy

Client: AES/Eletropaulo

Ecogem 50kW



Unidade de fabricação de placas bipolares



Dr. Renato Antunes





Brazilian Technology

Unidade Back-up - 5kW - Natural Gas

5kW PEM Stationary FC

Up to 25kW
Remote Energy
generation

- Residential
- Back up Energy
- Natural Gas reformer integrated

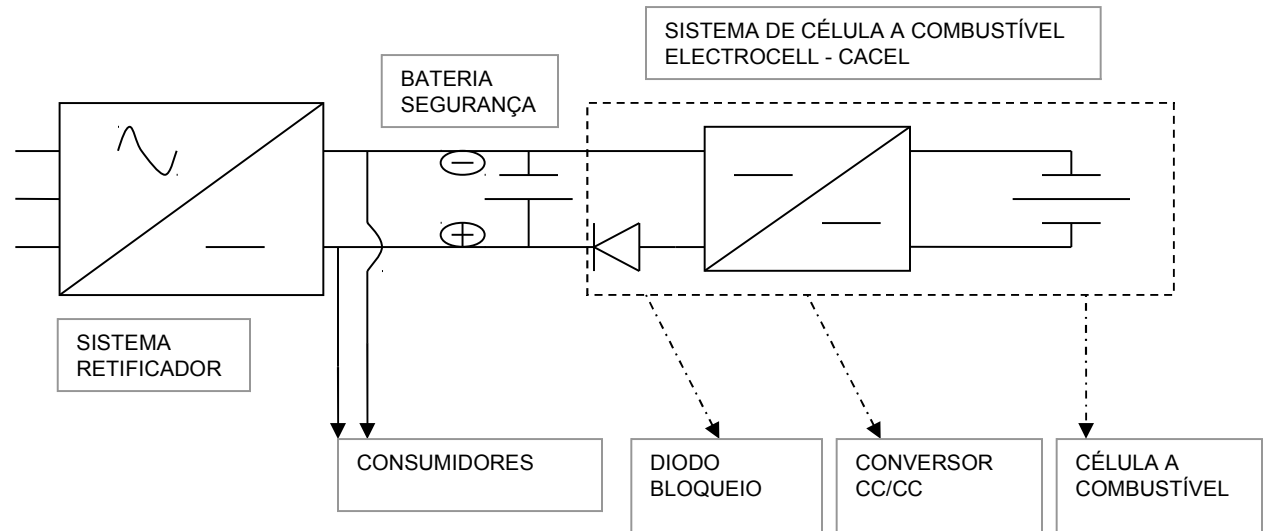
Ecogem 5kW



Client: CEPEL



Sistema para TELECOM 5kw - Backup Power



TENSÃO DE SAÍDA DA CÉLULA: 46VCC (TENSÃO MÍNIMA INTERNA ATÉ 53VCC(TENSÃO MÁXIMA DA CÉLULA)).
A REGULAGEM DO CONVERSOR CC/CC É DEFINIDA CONFORME FLUTUAÇÃO DO SISTEMA A SER ATENDIDO.

- 5kW DC Output
- Output tension: from 46VCC to 53VCC
- Build according Telecom specifications
- Scalable to until 10 hours of autonomy

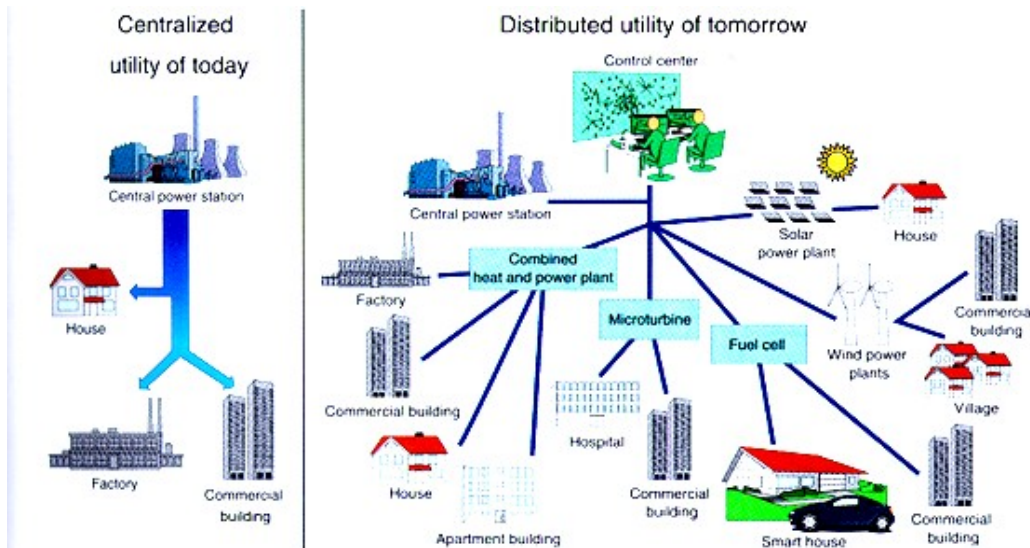
Sistema de tração Híbrida: Li Battery / 80kW Fuel Cell



UFRJ COPPE: Laboratório de hidrogênio

Mercado de Energia - Tendências

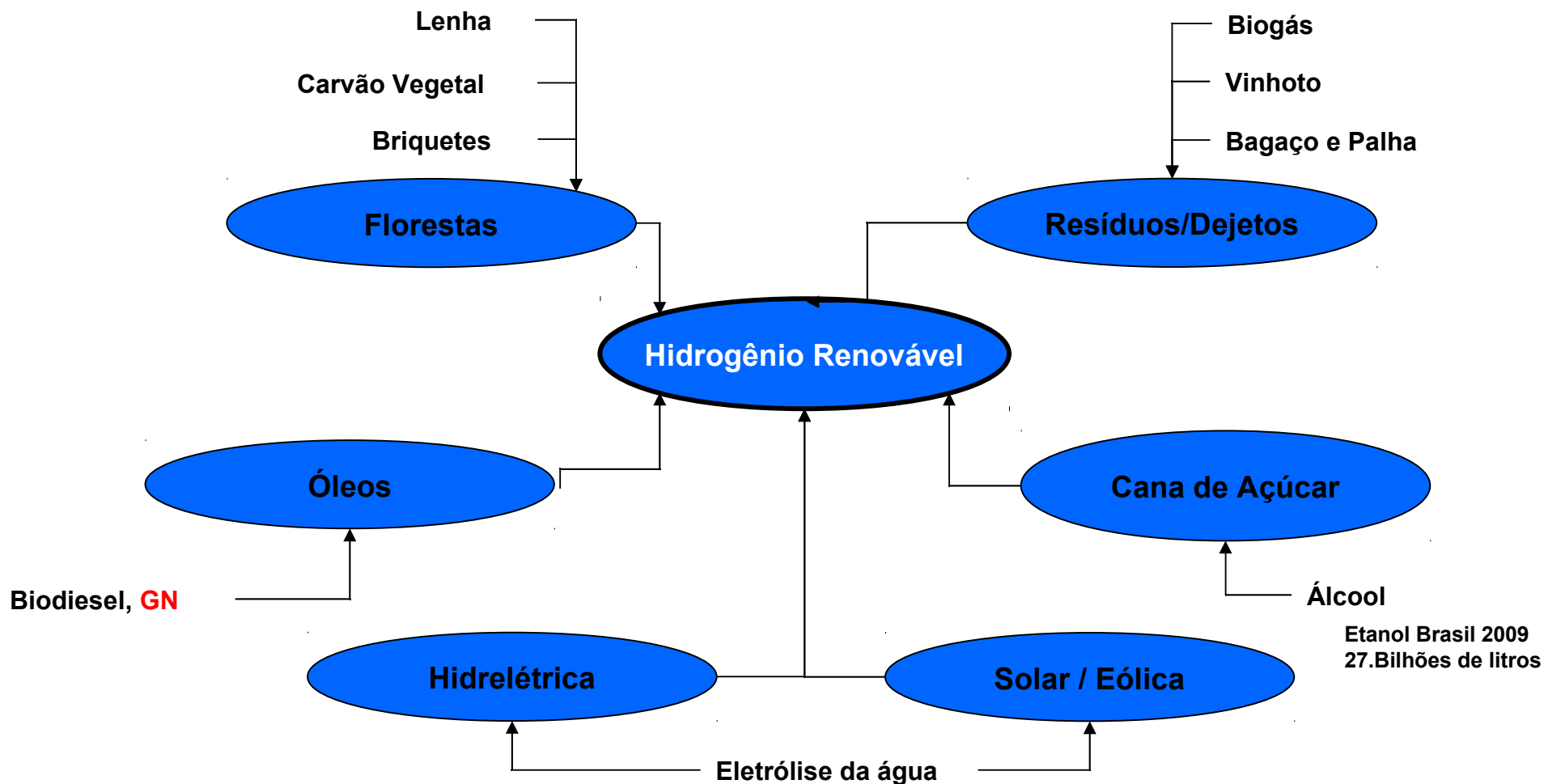
- **Mudança de Geração Centralizada de energia para Geração Distribuída**
 - ↳ **Menor Custo de Investimento**
 - ↳ **Perdas mínimas na distribuição (normalmente 15% da energia gerada é perdida no transporte aos centros consumidores)**



- **Diversificação da Matriz Energética**
 - ↳ **Crescimento das fontes de energia renováveis**
 - ↳ **Eólica, solar, PCHs(Pequenas Centrais Hidrelétricas) e CÉLULAS A COMBUSTÍVEL**

Fontes para Geração de Hidrogênio - HOJE

- Opções de Energia Renovável e **não** e suas matérias primas



Álcoolduto multimodal



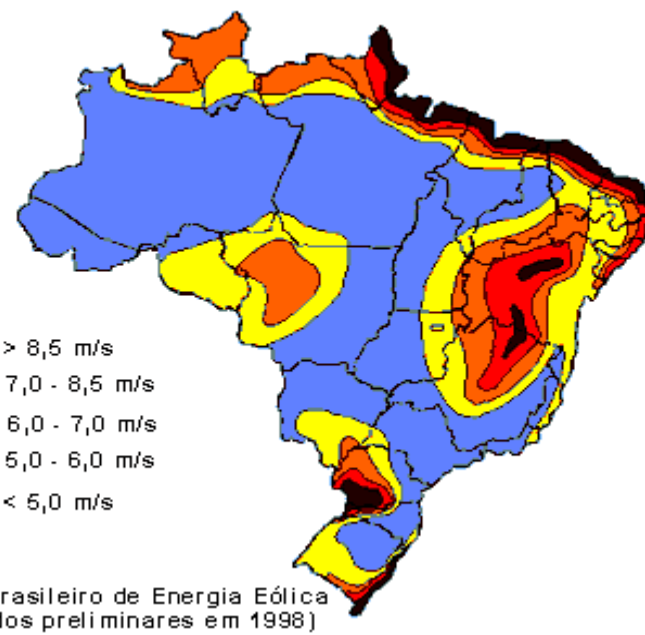
Gasoduto GN



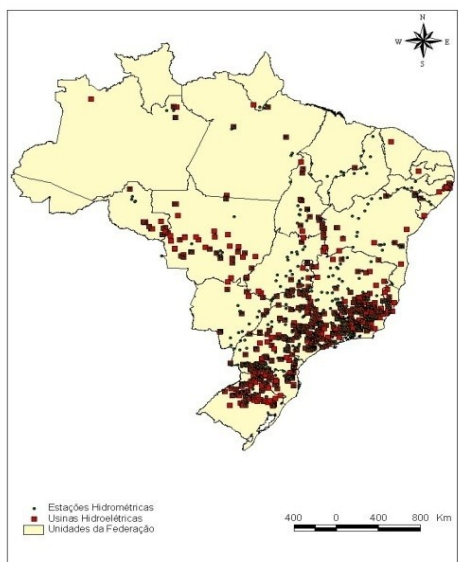
H₂

Potencial eólico

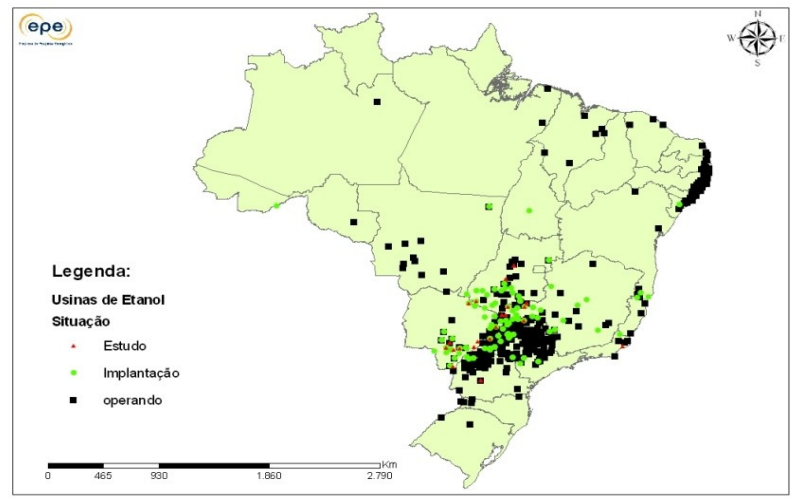
Mapa de ventos do Brasil

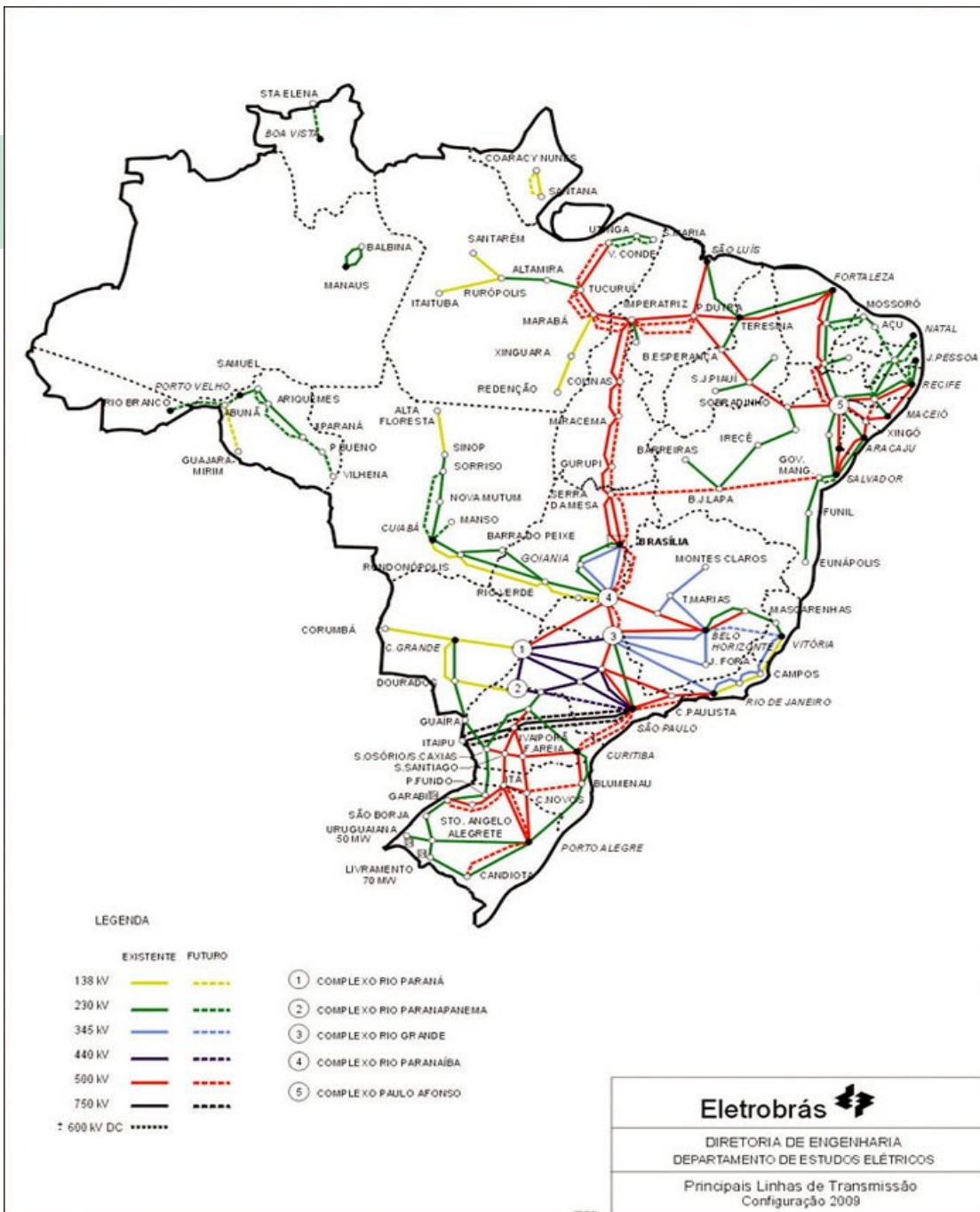


Hidroelétricas



Produção de etanol



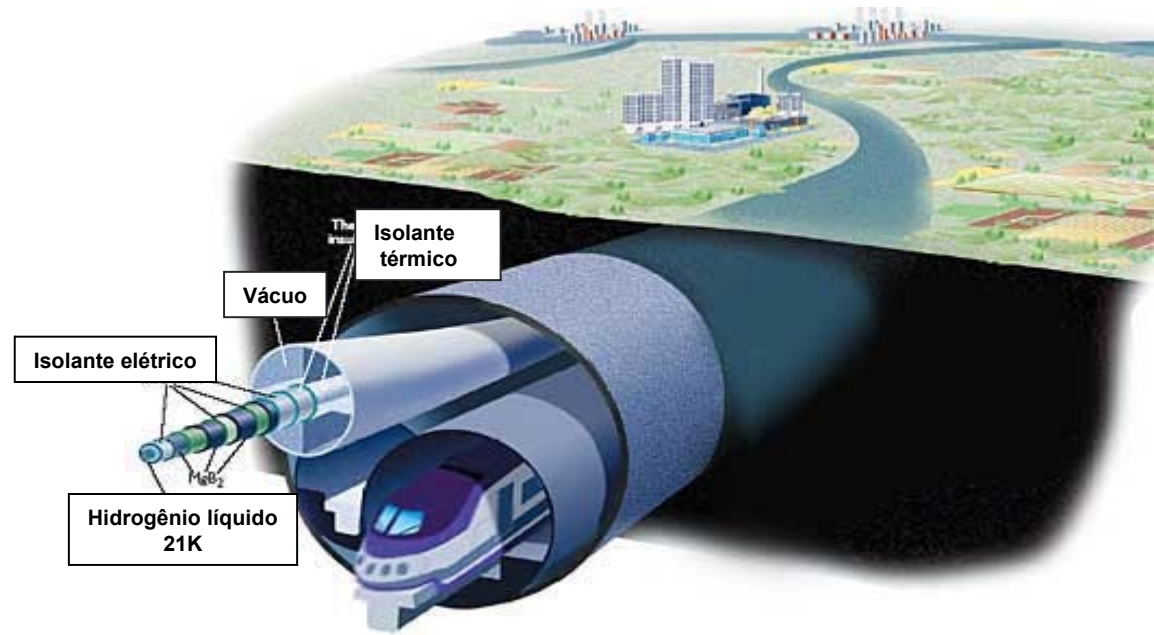


Eletrobrás

DIRETORIA DE ENGENHARIA
DEPARTAMENTO DE ESTUDOS ELÉTRICOS

Principais Linhas de Transmissão
Configuração 2009

Tendências?

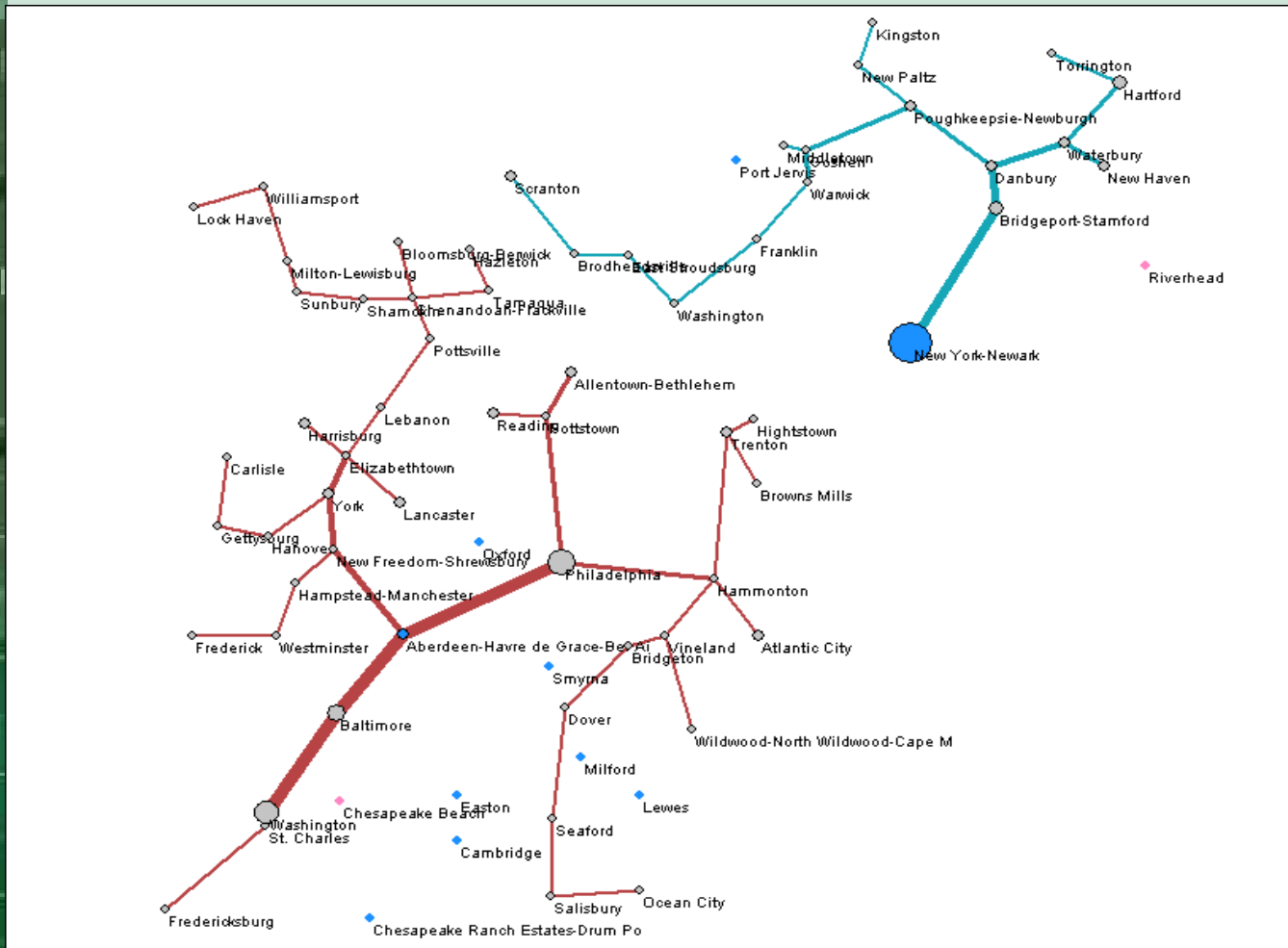


Hydrogen Pipeline - USA

Gulf coast & Mississippi river
Pipeline networks
(+ 2700 km pipelines)

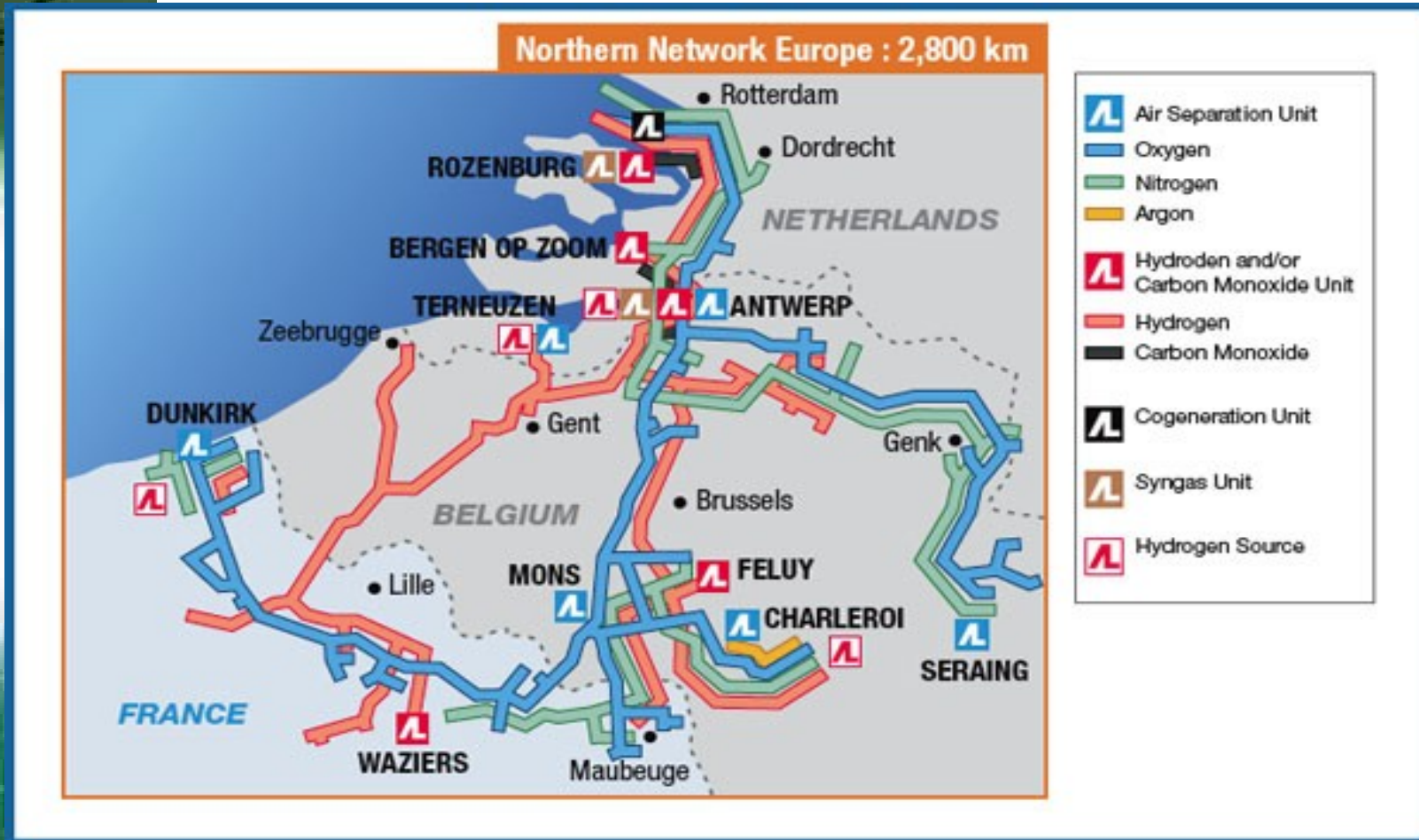


Hydrogen Pipeline - USA



<http://www.mistaya.ca/software/hynoon.htm>

Hydrogen Pipeline - Belgica



<http://www.air-liquideuk.co.uk/hydrogen/air-liquide-group/key-figures.html>

Desafios: Distribuição

Inauguração do Posto de H₂ em Berlim 24.05.2010





Posto de hidrogênio na Suécia – Stuart Energy



ISO - TC 197/WG 5 Gaseous hydrogen - Land vehicle filling connectors

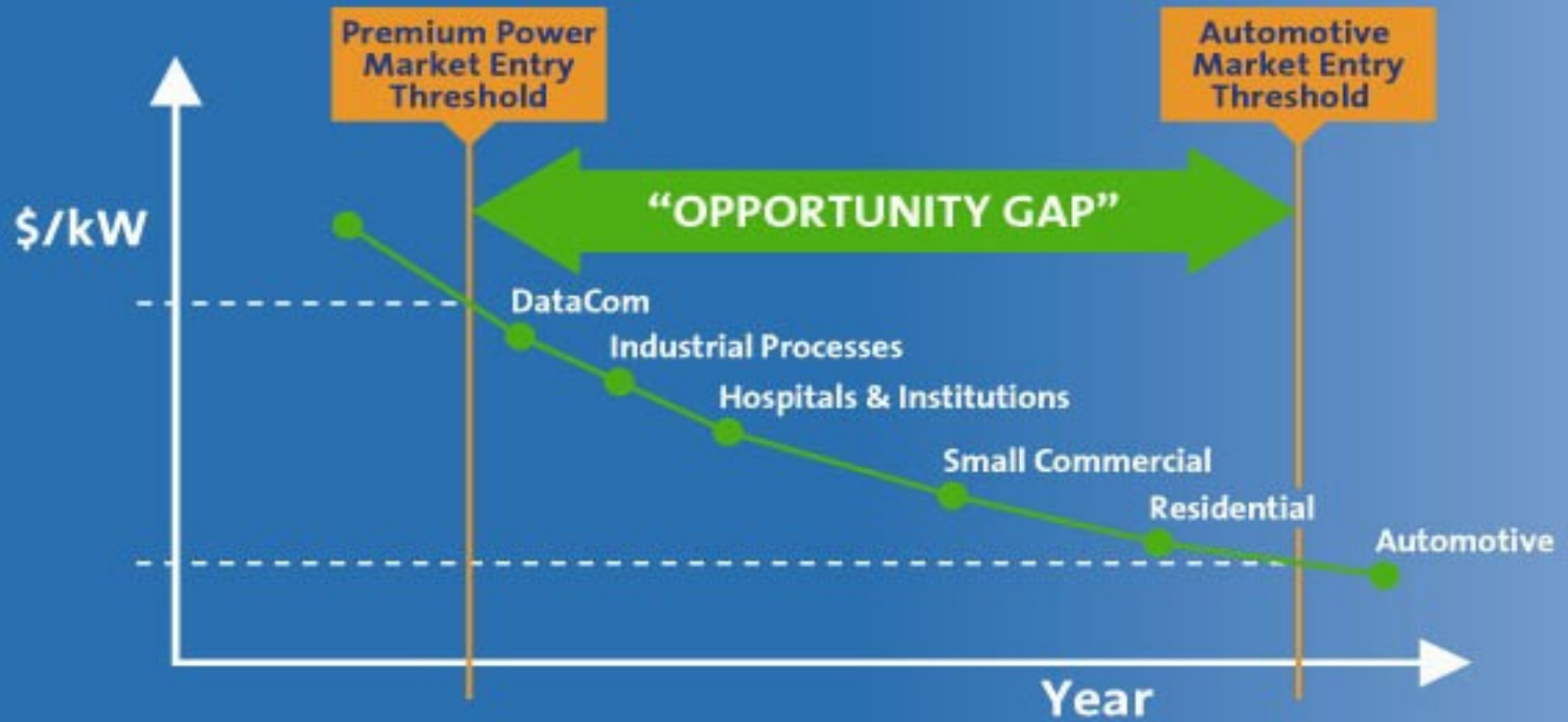
Armazenamento de Hidrogênio

- Armazenamento como hidrogênio gasoso
- Armazenamento como hidrogênio líquido
- Armazenamento como compostos intermetálicos
 - Hidretos metálicos
- Nanotubos de carbono



Cilindro de alumínio revestido com fibra de carbono e resina

Mercado



Potential markets for Electrocell in Brazil

- **Back-up Energy for essential applications in the industry and service business**
- **Applications that need high quality energy**

1.000 Modern office buildings



43.961 - Mobile applications Antennas



5 to 10kW

263 Shoppings Centers



1.291 ISPs and Datacenters



2MW back-up

159 Banks



270.000 Mainframes

**6.000 Hospitals and
Chirurgical centers**



Benefícios do Hidrogênio Renovável

↪ Geral

- ↪ Hidrogênio renovável é produzido pelo combustível do local
- ↪ Menor dependência de importação de combustíveis fósseis
- ↪ Benefício à balança comercial
- ↪ Fornece energia elétrica no local, sem perda na transmissão

↪ Social

- ↪ Criação de empregos de qualidade em regiões rurais
- ↪ Requalificação profissional para população local
- ↪ Manutenção das pessoas em seus locais de origem

↪ Econômico

- ↪ Diversificação e melhor renda em regiões basicamente agrárias
- ↪ Melhoria da competitividade e de produtos de maior valor agregado
- ↪ Desenvolvimento do setor de agronegócios e da economia em geral



Electrocell's Next Generation Batteries

BIPOLAR PLATE BATTERY (Technical Superiority)

Tecnologia

- Possui 40% menos chumbo que a bateria convencional
- Durabilidade de 1.000 ciclos de carga / descarga a 100% DoD (**tradicional de Pb automotiva 100 ciclos**).

Meio Ambiente

- 100% Reciclável
- Se enquadra nos padrões ecológicos europeus

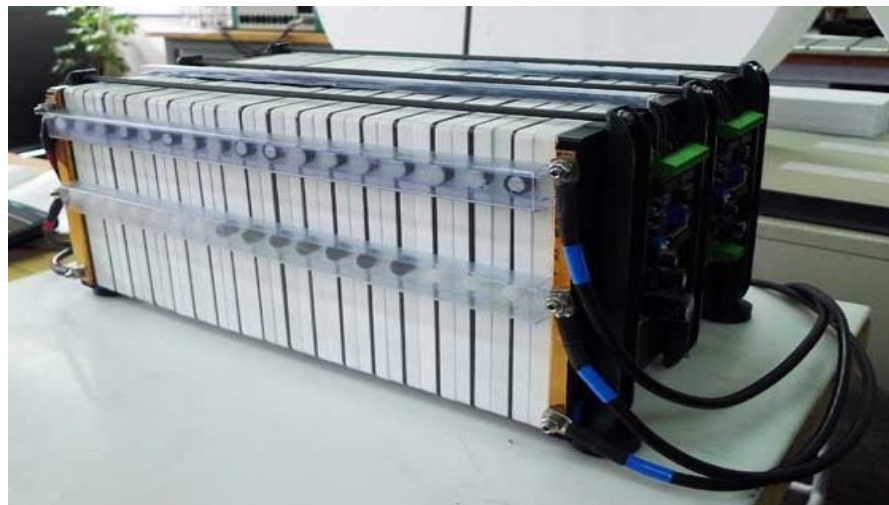
Economia e mercado

- Custo similar a Chumbo ácida convencional
- Mais leve (menor custo de transporte)
- Especificamente desenvolvida para energia fotovoltaicas e eólica
- Duas patentes depositadas, sendo uma delas também no exterior: Argentina, Chile, PCT mundial.
- Menor custo R\$/Km



A Nova geração das Baterias

Electrocell's Bipolar Plate Battery



High Energy - Medium Power
For EV (Electric Vehicle)



High Power - Medium Power
For PV (Photo Voltaic)

Parceiros Electrocell



Parceiros Estratégicos



Congresso Internacional de Hidrogênio - Alemanha - WHIC/ Essen - 24.05.10



Congresso Internacional de Hidrogênio - Alemanha / WHICH Essen - 24.05.10



Congresso Internacional de Hidrogênio - Alemanha / Essen - 24.05.10



Submarino



Submarino U 31 classe 212, em teste no mar Báltico



A Siemens forneceu as células para o U 31 - submarino alemão e para o submarino Grego da classe 209, com opção para 40 unidades de células do tipo PEM

Projeto desenvolvido por Howaldtswerke-Deutsche Werft AG

Unidades de 1MW

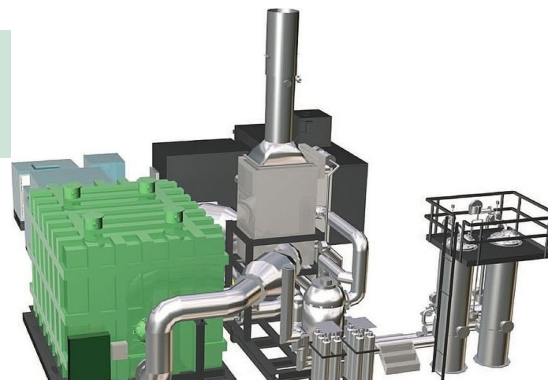


(Above) This tractor-trailer-sized generator from Ballard produces 1 MW of additional power using hydrogen fuel cells. FirstEnergy Generation Corp., Ohio, U.S.A., is installing the unit to provide peak power in Eastlake, Ohio, for a five-year trial. (Right) The fuel cell system comprises nine modified bus fuel cell modules arranged in three banks of three.

Custo instalação: Aprox.1000USD/kW



2,8MW
a 4,6MW



Performance

Power Output

| | |
|-----------------------------|-----------------|
| Power @ Plant Rating | 2,800 kW |
| Standard Output AC Voltage | 13,800 V |
| Standard Frequency | 60 Hz |
| Optional Output AC Voltages | 12,700, 4,160 V |
| Optional Output Frequency | 50 Hz |

Efficiency

| | |
|-----|------------|
| LHV | 47 +/- 2 % |
|-----|------------|

Available Heat

| | |
|--|-----------------|
| Exhaust Temperature | 700 +/- 50 °F |
| Exhaust Flow | 36,600 lb/h |
| Allowable Backpressure | 5 iwc |
| Heat Energy Available for Recovery (to 250°F) | 4,433,000 Btu/h |
| (to 120°F) | 7,460,000 Btu/h |

Fuel Consumption

| | |
|------------------------------|---------------|
| Natural gas (at 930 Btu/ft³) | 362 scfm |
| Heat Rate, LHV | 7,260 BTU/kWh |

Water Consumption

| | |
|---------------------------|--------|
| Average | 9 gpm |
| Peak during WTS backflush | 30 gpm |

Water Discharge

| | |
|---------------------------|---------|
| Average | 4.5 gpm |
| Peak during WTS backflush | 30 gpm |

Pollutant Emissions

| | |
|------|----------------|
| NOx | 0.01 lb/MWh |
| SOx | 0.0001 lb/MWh |
| PM10 | 0,00002 lb/MWh |

Greenhouse Gas Emissions

| | |
|--|----------------|
| CO ₂ | 980 lb/MWh |
| CO ₂ (with waste heat recovery) | 520-680 lb/MWh |

Sound Level

72 dB(A) at 10 feet

<http://www.fuelcellenergy.com>

Desenvolvimento das Normas Técnicas de Hidrogênio na ABNT e na ISO.

- ABNT (www.abnt.org.br)
- ISO (www.iso.org) – Membro Permanente
- IEC – Membro Observador

ISO

| ISO Subcommittee/Working Group | Title |
|--------------------------------|---|
| TC 197/WG 5 | Gaseous hydrogen - Land vehicle filling connectors |
| TC 197/WG 6 | Gaseous hydrogen and hydrogen blends - Land vehicle fuel tanks |
| TC 197/WG 8 | Hydrogen generators using water electrolysis process |
| TC 197/WG 9 | Hydrogen generators using fuel processing technologies |
| TC 197/WG 10 | Transportable gas storage devices - Hydrogen absorbed in reversible metal hydride |
| TC 197/WG 11 | Gaseous hydrogen - Service stations |
| TC 197/WG 12 | Hydrogen fuel - Product specification |
| TC 197/WG 13 | Hydrogen detectors |
| TC 197/WG 14 | Hydrogen fuel - Product Specification - Proton exchange membrane (PEM) fuel cell applications for stationary appliances |
| TC 197/WG 15 | Gaseous hydrogen - Cylinders and tubes for stationary storage |

IEC

IEC Working Group :

WG 1 - Terminology

WG 2 - Fuel cell modules

WG 3 - Stationary fuel cell power systems - Safety

WG 4 - Performance of Fuel Cell Power Systems

WG 5 - Stationary Fuel Cell Power Systems - Installation

WG 6 - Fuel cell system for propulsion and auxiliary power units (APU)

WG 7 - Portable fuel cell power systems - Safety

WG 8 - Micro fuel cell power systems - Safety

WG 9 - Micro fuel cell power systems - Performance

WG 10 - Micro fuel cell power systems - Interchangeability

WG 11 - Fuel cell technologies - Part 7-1: Single Cell Test Method for Polymer Electrolyte Fuel Cell (PEFC)

WG AHG1 - Identification of the market needs for standardization work on fuel cell systems for propulsion and auxiliary power units

CEE-67 (Membros – 24 instituições e 42 pessoas) – 5 anos

| | | | | | |
|----------------|-----------------------------|-------------------------------|-----------------------------|-----------------------|----------------------------------|
| ABNT | Alvaro Almeida | Claudio Guerreiro | Eduardo Lima | Victor Jardim | |
| ABNT/CB-03 | Martin Crnugelj | | | | |
| ABNT/CB-50 | Arlindo Lima Charbel | | | | |
| ANP | George Rodrigues da Silva | Pedro Henrique Lemmers | | | |
| CEMIG | Andre Martins Carvalho | | | | |
| CNEH / UNICAMP | Newton Pimenta Neves Jr | Cristiano Silva Pinto | | | |
| COPPE | Paulo Emílio V. de Miranda | | | | |
| CPqD | M. Fátima N. C. Rondem | Luiz Eduardo F. Dias C | Maria do Rosário Hurtado | | |
| ELECTROCELL | Gerhard Ett | | | | |
| EMTU | Marcio Schetino | | | | |
| EPE | Janaina Francisco Sala | | | | |
| INMETRO | Sérgio Pinheiro de Oliveira | Adriana da Cunha Rocha | Jorge Troca Filho | | |
| INT | Claudio Maris Ferreira | Maria Conceição Greca Marinho | Vera Lucia Maia Lellis | | |
| IPEN | Angelo Massatoshi Ebesui | Adonis M. Saliba Silva | | | |
| IPT | João Guilherme R. Poço | | | | |
| LACTEC | Mauricio Cantão | | | | |
| MCT | Adriano Duarte Fº | | | | |
| MME | Symone C. S. Araújo | | | | |
| Novocell | Valdemar Stelita | | | | |
| PETROBRAS | Newton Reis de Moura | Pedro Villalobos | Hani Hussein Aly El Sharawy | Oscar Felizzola Souza | Patrícia Costa Gonzalez de Nunes |
| UENF | Herval Ramos Paes Jr | | | | |
| UEMG | Rosana Zacarias | Marcia Caldeira Brant N | | | |

1. ABNT IEC/TS 62282-1:2009

Terminologia

2. ABNT ISO/TR 15916:2010

Considerações básicas para a segurança dos sistemas de hidrogênio

3. ABNT NBR ISO 14687-1:2010

Combustível de hidrogênio – Especificação do produto

Parte 1: Todas as aplicações, exceto células a combustível de membrana de troca de prótons (PEM) para veículos rodoviários automotores

4. ABNT NBR ISO 16110-1:2010

Geradores de hidrogênio que utilizam tecnologias de processamento de combustível

Parte 1: Segurança

5. ABNT NBR ISO 17268:2010

Dispositivos de conexão para reabastecimento de veículos terrestres com hidrogênio comprimido

6. ABNT NBR IEC 62282-2: 2010

Tecnologia de Célula a Combustível - Parte 2

Previsão - elaboração 5 para 2011

Thank you for your time!

Wellcome to ELECTROCELL!

Gerhard Ett

Diretor Electrocell
gerhard@electrocell.com.br

Tel: (+55 11) 3039-8321 / 8322 / 8333

www.electrocell.com.br

Coordenador ABNT - CB67 -
Tecnologia do Hidrogênio e Células a combustível
www.abnt.org.br



Brasil 2018